

Mark J. Riedy



**Partner**

1350 I Street, NW  
Suite 1100  
Washington D.C. 20005

P: 202.662.2756  
F: 202.662.2739  
markriedy@andrewskurth.com

**INDUSTRIES**

Energy  
Technology  
Venture Capital and  
Emerging Companies

**PRACTICE AREAS**

Banking/Finance  
Corporate/Securities  
Energy  
International  
South Asia  
Technology and  
Emerging Companies

**EDUCATION**

JD, 1979, Georgetown  
University Law Center  
BA, 1975, *summa cum  
laude*, University of  
Michigan

**ADMITTED**

District of Columbia Bar  
1980  
DC Court of Appeals  
US Court of Appeals,  
DC Circuit  
US District Court,  
District of Columbia  
US Court of Appeals,  
Federal Circuit  
US Court of  
International Trade  
US Court of Claims  
US Tax Court

Mark's global project development and asset finance practice focuses on the representation of energy, environment, communications, infrastructure (e.g. water and ports), manufacturing, technology, and investment fund clients between Asia, particularly South Asia (e.g., India and Pakistan), and the United States.

In more than 27 years of practice, Mark has represented domestic and international clients in negotiating and drafting project development and debt and equity financing contracts, and in general corporate (e.g., acquisitions, mergers, private placements, establishment of new entities), tax, technology (e.g., outsourcing, licensing), investment fund structuring (e.g., infrastructure, venture capital, private equity, hedge funds), international (e.g., import duty classification/export licensing), and regulatory and legislative issues. His clients also have required representation in international disputes before US and foreign agencies and courts (e.g., anti-dumping, countervailing duties, export controls, sanctions, anti-bribery/US Foreign Corrupt Practices Act, and other enforcement actions) and general investment into and out of the United States.

He has counseled clients with respect to a wide variety of countries, including (but not limited to) Argentina, Bangladesh, Brazil, Chile, China, Costa Rica, Cote d'Ivoire, the Czech Republic, Dominican Republic, Egypt, El Salvador, Haiti, India, Indonesia, Iraq, Israel, Jamaica, Kazakhstan, Malaysia, Mauritius Islands, Mexico, Nepal, Nigeria, Oman, Pakistan, Panama, Philippines, Poland, Russia, South Korea, Sri Lanka, Taiwan, Thailand, Turkey, the United Arab Emirates, the United States, and Venezuela.

**ARTICLES/PUBLICATIONS**

- "Structuring International Operations and Deals: Tax Effective Structuring of Investments in India" (November 1, 2005)
- "Project Finance – Current Trends and Innovative Transactional Structures in India" (March 17, 2005)
- "Strategies for Trade and Investment in India" (November 9, 2004)
- "Coalition Provisional Authority Issues Order 43 Creating the New Iraqi Dinar Banknotes" (February 12, 2004)
- "Coalition Provisional Authority Issues Order 45 Establishing Non-Governmental Organizations" (February 12, 2004)

Mark J. Riedy

- "Coalition Provisional Authority Issues Order 46 Amending the Iraq Foreign Investment Order 39" (February 12, 2004)
- "Coalition Provisional Authority Issues Order 47 Amending the Reconstruction Levy Order 38" (February 12, 2004)
- "Coalition Provisional Authority Issues Order 51 Suspending the Exclusive Agency Status of Iraqi State Companies for Water" (February 12, 2004)
- "Coalition Provisional Authority Issues Order 55 Establishing the Iraq Commission on Public Integrity Transportation" (February 12, 2004)
- "Rebuilding Iraq: Legal Challenges Facing Foreign Investments in the Reconstruction of Iraq" (October 29, 2003)
- "Adverse Government Actions Facing the Outsourcing Industries" (October 16, 2003)
- "Reconstruction of Iraq Coalition Provisional Authority Issues Order 39 Allowing Foreign Investments in Iraq" (September 23, 2003)
- "Renewable Energy Sources in South Asia" (July 9, 2003)

**BRIEFINGS, SEMINARS & SPEECHES**

- Public Procurement Around the World - An Introduction to Public Procurement Outside the United States (August 10, 2008)
- Hot Topics in Biodiesel -- Renewable Diesel Versus Biodiesel (May 19, 2008)
- Structuring International Operations And Deals Tax Effective Structuring Of Investments In India Mauritius, Singapore, Cyprus, Dubai, Brazil, The USA And Malta (March 7, 2008)
- Biofuels Finance-Renewable Diesel Versus Biodiesel (March 6, 2008)
- Overcoming Operational Challenges of Investing in India (March 5, 2008)
- Renewable Diesel Versus Biodiesel (January 16, 2008)
- International Opportunities in Water Investment in India (November 30, 2007)
- Barriers to Financing Indian Renewable Energy (October 30, 2007)
- Renewable and Alternative Fuels Industry (June 18, 2007)
- "Bioenergy and Biofuels" (April 26, 2007)
- "New Beginnings: Financing Biodiesel" (April 23, 2007)
- "Biodiesel Deal Structures" (April 12, 2007)
- Third Renewable and Distributed Generation Task Force Meeting (March 27, 2007)
- "Overcoming Operational Challenges of Investing in India" (March 7, 2007)
- "Structuring International Operations and Deals: Tax Effective Structuring of Investments in India: Mauritius, Singapore, Cyprus, Dubai, Brazil, The USA and Malta" (March 7, 2007)
- "Overcoming Operational Challenges of Investing in India" (February 14, 2007)
- "Structuring International Operations and Deals: Tax Effective Structuring of Investment in India: Mauritius, Singapore, Cyprus, Dubai, Brazil, The USA and Malta" (February 14, 2007)
- "Investing in India: Venture Capital for Private Equity for One of the Fastest Growing High Tech Hubs in the World" (October 10, 2006)
- US Fuel Ethanol Program and the Energy Policy Act of 2005 (April 10, 2006)
- Project Finance India 2005 - Overcoming Hurdles to Growth (March 18, 2005)
- Speaker, "Renewable Fuels: Market Opportunities," MIT Enterprise Forum, New York, NY (November 8, 2006)
- Conference Co-Chairman and Speaker, "2nd Annual Investing in India Conference," International Business Forum, San Francisco, California (October 10, 2006)
- Speaker, "Overcoming Operational Challenges of Investing in India and China," Financial Research Associates 2nd Annual Investing in China & India Summit, San Francisco (June 19-20, 2006)

Mark J. Riedy

- Speaker, "Overcoming Operational Challenges of Investing in India and China," NABC Conference on India's Energy Challenges, Opportunities, Strategies and Solutions, Houston, TX (June 28-29, 2006)
- Conference Co-Chairman and Speaker, "Venture Capital Investing in India," International Business Forum Conference, San Francisco, California (November 1, 2005)
- Speaker, "Investing in India Financial Advisors Associates," Princeton Club, New York, New York (April 18, 2005)
- Conference Chairman, Speaker, "Current Trends and Innovative Transactional Structures in India," Project Finance India 2005 Conference, Café Royal, London, England (March 17-18, 2005)
- Speaker, "Structuring International Operations and Deals: Tax Effective Structuring of Investments in India: Mauritius, Singapore, Cyprus, Dubai, Brazil and the USA," Seminar on Business Strategy & Viable Ventures, B.G. Consultants Invest in Latin America, Washington, DC (March 16, 2005)
- Speaker, "U.S. and Indian Government Impediments to Offshore Outsourcing," The Asia Society, Washington, DC (October 28, 2004); The Asia Society, New York, New York (October 29, 2004); Atlas Legal Conferences, Houston, Texas (November 9, 2004)
- Speaker, "U.S. and Indian Government Impediments to Offshore Outsourcing/Call Centers, Proposed Visa Restrictions and India Investment Considerations," Valve Manufacturers Association's 66th Annual Meeting, Las Vegas, NV (October 14, 2004)
- Speaker, "Critical Issues for Developing and Financing a U.S. LNG Project," SAIC LNG Conference, New York, New York (October 7, 2004)
- Interview, CNBC TV, Critique of Indian Finance Minister's Speech in New York City on Investment into India, New York, New York (October 6, 2004)
- Moderator and speaker, "Market Drivers for Renewable Energy Finance," Renewable Energy Finance Forum, Euromoney/American Council on Renewable Energy, New York (June 23, 2004)
- Speaker, "US and Indian Impediments to Offshore Outsourcing/Call Centers," US-India Business Council Annual Conference, Washington, DC (June 8, 2004)
- Speaker, "India Transfer Pricing Enforcement," US-India Business Council Annual Conference, Washington, DC (June 8, 2004)
- Speaker, "India Transfer Pricing Enforcement: The First Wave," PriceWaterhouse/Pillsbury Winthrop Conferences, New York (June 2, 2004; also McLean, Virginia, June 3, 2004; Palo Alto, California, June 4, 2004)
- Speaker, "One Step Ahead—Harnessing the Optimism—Offshore Outsourcing," TiECON 2004, The Indus Entrepreneurs, Santa Clara, California (May 14, 2004)
- Moderator and keynote speaker, "Offshore Outsourcing," Northern Virginia Technology Council, McLean, Virginia (May 7, 2004)
- Keynote speaker, "Investing in India," Center for Strategic Studies, Washington, DC (April 29, 2004)
- Moderator, "Energy Technology Finance" presentations, Energy Technology Finance Seminars, Center for Environment and Energy Partnerships, Washington, DC (March 5, 2004; also April 2, 2004, May 7, 2004, June 4, 2004)
- Keynote speaker, "Doing Business with India: Trade, Investment, and Outsourcing Opportunities," Atlas Legal Conference, New York (March 2, 2004)
- Keynote speaker, "Structuring Your Investment into India," Atlas Legal Conference, New York (March 1, 2004)
- Keynote speaker, "Offshore Outsourcing Legal Challenges," Indian Offshore Day Conference, Goldman Sachs and Kotak Institutional Equities IT Service, New York (February 6, 2004)
- Interview, "Offshore Outsourcing," National Public Radio (January 7, 2004)
- Interview, "Mad in America," National Public Radio (December 10, 2003)
- Speaker, "Legal Challenges Facing Investments in the Reconstruction of Iraq," Rebuilding Iraq—Funding for Rebuilding Iraq and Fulfilling a Promise Conference, New Fields Exhibitions, Inc., Washington, DC (December 3-4, 2003)

## Mark J. Riedy

- Keynote speaker, "Offshore Outsourcing Legal Challenges," Investing in India Conference, Indo-American Chamber of Commerce, Houston (November 20, 2003)
- Speaker, "The Competitive Advantage of Outsourcing to India," Strategic Research Conference, Houston (November 19, 2003)
- Featured speaker, "The United States and Turkey and the New Middle East: Legal, Economic, and Political Dimensions to Iraqi Reconstruction," The Washington Foreign Law Society Embassy Roundtable Conference, Embassy of Turkey, Washington, DC (November 13, 2003)
- Speaker, "Investment in Iraq," Rebuilding Afghanistan and Iraq Conference, MFM Trade Meetings (October 29-30, 2003)
- Featured speaker, "Outsourcing: Strategic Direction for Value Creation and Growth," NASSCOM India Sourcing Business Conference 2003, New York (October 16, 2003; also Dallas, October 21, 2003)
- Interview, "Iraq Business Opportunities," National Public Radio (September 12, 2003)
- Moderator, "Funding for Rebuilding Iraq," New Fields Rebuilding Iraq Conference (August 29, 2003)
- Speaker, "International Renewable Energy Panel," Renew America Conference, American Council on Renewable Energy (July 9, 2003)
- Moderator, "India Re-Emergent: The Next Wave," Inaugural Session, US-India Business Council Conference (June 2, 2003)

### PROFESSIONAL/CIVIC AFFILIATIONS

#### Member

- District of Columbia Bar Association
- American Bar Association
  - Alternative Energy Committee, Former Vice Chair
  - Motor Fuels Subcommittee, Natural Resources Section, Past Chair
- Federal Bar Association
- Federal Energy Bar Association
- South Asia Bar Association
- Council on Foreign Relations
  - Global Energy Task Force
- Northern Virginia Technology Council
  - International Technology Committee

#### Active in a number of organizations:

- US-India Business Council
  - Board of Directors
  - General Counsel
- American Council on Renewable Energy, General Counsel
- Clean Fuels Development Coalition, General Counsel
- Indian American Republican Council
- South Asia Regional Energy Coalition, General Counsel
- US-Bangladesh Business Council, General Counsel
- US-Pakistan Business Council, General Counsel
- US-Sri Lanka Working Group, General Counsel

## Mark J. Riedy

- U.S-India Subcommittee, Board of Directors

**Past board member:**

- International Private Energy Association
  - South Asia Energy Council, Chairman
- International Private Water Association

### HEADLINE NEWS

- Clean and Renewable Energy Practice Earns No. 2 U.S. Ranking (June 13, 2007)
- Mark Riedy Joins Andrews Kurth's Washington Office (October 25, 2004)